

onePAY Success Story

Successful Digital Transformation of Accounts Payable

Company Overview

Fulenwider Enterprises, a Taco Bell and KFC Franchisee, has 90-plus stores. A large part of Fulenwider's culture is to keep an eye on process improvement by implementing best practices across all departments.

Challenge

At Fulenwider, many accounting functions had already been streamlined through the adoption of **oneVIEW**. However, accounts payable still required significant manual data entry and oversight from district managers.

In search of a new solution due to the tedious nature of accounts payable processing, Fulenwider was looking to check several boxes.

- **Manual data entry must be eliminated in order to make their process more efficient.**
- **The workflow for district managers must be fundamentally improved. District managers needed better visibility into pending invoices. They also needed better access to invoices for P&L review. Finally, they needed the ability to review and approve invoices from the road.**
- **A cloud-based solution with an experienced implementation and customer service staff was preferred. The CIO and his team did not need another project or server to manage.**



FULENWIDER ENTERPRISES

Taco Bell and Franchisee

INDUSTRY

Accommodation and Food Services

SOLUTION

onePAY

RESULTS

- DMs saved 3 hours per week
- Labor reallocation of \$80,000 annually
- 75% reduction in invoice processing time

“Managing and approving invoices used to be tedious and cumbersome. Now it's easy. The real win from onePAY is what we accomplish with the time we have saved.”

- BJ Wright
District Manager

Solution

Due to the success of the current partnership and a clear understanding of OneDataSource's commitment to delivering value, Fulenwider was a willing adopter of **onePAY**. Fulenwider implemented onePAY in the fall of 2017.

With onePAY, district managers have saved an average of three hours per week. With 14 district managers, the value of the labor reallocation is estimated at \$80,000 annually. Their time is now focused on high-level store operations.

In addition to a refocused staff of district managers, the home office has seen the desired improvements. AP processing time has been reduced by 75% while late payments have been almost completely eliminated. With onePAY, the operation is complete paperless and remotely executed.

"The benefits of onePAY are bigger than just a process improvement," said district manager BJ Wright. "Managing and approving invoices used to be tedious and cumbersome, now it is easy. The real win from onePAY is what we accomplish with the time we have saved. As district managers we have more time in the stores with our teams and that improves operations."



Learn how **OneDataSource's** powerful accounts payable software can reduce administrative complexity, increase operational efficiency and grow your bottom line. Start now by contacting sales@onedatasource.com.

Our team at OneDataSource provides excellent service for your transition. From implementation to introducing new vendors to continuously improving system performance, we strive to ensure your success.

